

Checklist : You want to sell your licences?

1. Do I own the licences or does a leasing company own them?
2. Are all licences left over and available?
3. Is software uninstalled?
4. Are all existing backup copies deleted?
5. Are there any previous versions existing as an upgrade basis ?
6. What kind of licence do I want to sell?
7. Do contracts and licensing terms allow a sale?
8. Does an external consultant helps?
9. Do I have the original data carriers, wrappings and manuals?
10. Do I have serial numbers, dongles and pass words?
11. Has the maintenance contract been cancelled in due time?
12. Do I myself appear within the market or do I act via an agent?
13. Have I planned my demand of licences at least in the medium term?

Checklist : You want to buy licences?

1. Which important documents must be stored in the safe?
2. Is it possible to divide the demand of licences into small packages?
3. Is my demand checked?
4. Do I have any other alternatives to the purchase of additional licences?
5. What kind of licence do I need?
6. Do my existing contracts prevent an acquisition?
7. Does an external consultant assist the purchase?
8. Do we need data carriers, wrapping and manuals?
9. Do we need serial numbers, dongles and pass words?
10. Do I enter a maintenance contract with the licensor?
11. Do I myself appear within the market or do I act via an agent?
12. Have I planned my demand of licences at least in the medium term?

This checklist is not exhaustive and makes no claim to correctness.

If there remain any questions, please do not hesitate to contact us. Send us this document filled in with your data via facsimile (0049 (0) 241.400.29.107) or via email (info@susensoftware.com).

Company Information:

company _____ contact person _____

telephone number _____ e-mail address _____